



The Republic of Serbia  
**SERBIAN BUSINESS REGISTERS AGENCY**  
Register of Financial Statements

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As per request of Entrepreneur BON 2116/20\_\_ / 7 dated 30.05.20\_\_, Serbian Business Registers Agency - Register of Financial Statements issues

**SOLVENCY REPORT**  
**FOR REGISTRATION OF FOREIGN TRADE**  
**PERFORMING WITH CONTROLLED MERCHANDISE**  
**BON-ST/KR**

Entrepreneur

City X, Street X

The legal representative, the managing authority, the supervisory body of the legal entity in accordance with the law and the person responsible for bookkeeping and preparation of financial statements, as well as entrepreneur are responsible for true and fair presentation of financial position and performance of business of legal entity or entrepreneur.

The Serbian Business Registers Agency is responsible for identity with original data and for the consistent implementation of the Methodology for specifying data on solvency of enterprises, cooperatives, institutions and entrepreneurs and providing grades on solvency of enterprises.

*User is not allowed to announce the issued document in its' original form, unless the document refers to that user.*

## SOLVENCY REPORT OF ENTREPRENEURS

### SOLVENCY REPORT FOR REGISTRATION OF FOREIGN TRADE PERFORMING WITH CONTROLLED MERCHANDISE

Base for confirmation of ability to perform foreign trade with controlled merchandise

#### PART ONE - BASIC DATA \*

##### 1. Identification Data

Basic identification number <sup>1)</sup> 12345678  
 Tax identification number <sup>2)</sup> 123456789

Business name <sup>1)</sup> Entrepreneur

Abbreviated business name <sup>1)</sup> Entrepreneur

Head office <sup>1)</sup> City X, Street X

##### 2. Incorporation Data

Year of incorporation <sup>1)</sup> 2001

##### 3. Predominant Activity Data\*\*

Activity code <sup>1)</sup> 1051-Operation of dairies and cheese making

Field of activity <sup>1)</sup> 10-Manufacture of food products

Sector <sup>1)</sup> C-PROCESSING INDUSTRY

##### 4. Size of Entrepreneur Data\*\*\*

Size of Entrepreneur <sup>3)</sup> Small

##### 5. Number of Employees

Average number of employees at the end of the month <sup>3)</sup>	t-2	t-1	t
	143	146	141

##### 6. Number of banks in which the entrepreneur has open accounts <sup>4)</sup>

RSD accounts with banks (up to 3) 1

Bank X 999-0000000000899-97

Bank X 999-0000000000899-98

Bank X 999-0000000000999-99

Foreign currency accounts with banks (up to 3)

Bank X 999-0000000000978-87

Bank X 999-0000000000979-97

Bank X 999-0000000000989-97

##### 7. Information about Founders <sup>1)</sup>

Name and surname First Name A Last Name A

Sources of data : <sup>1)</sup>Serbian Business Registers Agency - Business Entities Register

<sup>2)</sup> Tax Administration

<sup>3)</sup>Serbian Business Registers Agency - Register of Financial Statements

<sup>4)</sup> National Bank of Serbia - Unique Accounts Register

\* The latest up to date position

\*\* Law on classification of activities

\*\*\* Accounting Law

## PART TWO - CONCISE BALANCE SHEET

- in 000 RSD

No.	POSITION	Years <sup>1)</sup>		
		t-2	t-1	t
	ASSETS			
1	A. SUBSCRIBED CAPITAL UNPAID	0	0	0
2	B. PERMANENT ASSETS	92.831	90.917	100.476
3	I. Intangible assets	0	0	0
4	II. Immovables, plant and equipment	92.831	90.917	100.476
5	III. Biological resources	0	0	0
6	IV. Long-term financial investments and long-term financial receivables	0	0	0
7	V. Long-term accrued expenses #		0	0
8	V. DEFERRED TAX ASSETS	0	0	0
9	G. CURRENT ASSETS	49.125	47.020	42.817
10	1 Inventories	18.326	29.949	19.284
11	2 Receivables from sales	24.696	8.852	17.095
12	3 Other short-term receivables	5.633	6.885	5.446
13	4 Short-term financial investments	0	0	0
14	5 Cash and cash equivalents	470	1.334	992
15	6 Short-term accrued expenses	0	0	0
16	D. TOTAL ASSETS = OPERATING ASSETS	141.956	137.937	143.293
17	Đ. OFF-BALANCE SHEET ASSETS	0	0	0
	EQUITY AND LIABILITIES			
18	A. EQUITY	37.940	33.888	27.393
19	I. Capital	23.929	23.929	23.929
20	II. Subscribed capital unpaid	0	0	0
21	III. Share premium #		0	0
22	IV. Treasury shares #	0		
23	V. Reserves	0	0	0
24	VI. Positive revaluation reserves and unrealized profit from financial assets and other elements of other comprehensive income	0	0	0
25	VII. Unrealized losses from financial assets and other elements of other comprehensive income	0	0	0
26	VIII. Retained earnings	14.011	9.959	3.464
27	IX. Loss	0	0	0
28	B. LONG-TERM PROVISIONS AND LIABILITIES	16.690	30.024	15.536
29	I. Long-term provisions	0	0	0
30	II. Long-term liabilities	16.690	30.024	15.536
31	III. Long-term deferred expenses #		0	0
32	V. DEFERRED TAX LIABILITIES	0	0	0
33	G. DEFERRED LONG-TERM INCOME AND DONATIONS RECEIVED #		0	0

No.	POSITION	Years <sup>1)</sup>		
		t-2	t-1	t
34	D. SHORT-TERM PROVISIONS AND SHORT-TERM LIABILITIES	87.326	74.025	100.364
35	1 Short-term provisions #		0	0
36	2 Short-term financial liabilities	21.966	18.352	26.520
37	3 Prepayments, deposits and guarantees	0	0	0
38	4 Operating liabilities	37.713	32.174	52.347
39	5 Other short-term liabilities	24.386	21.385	18.577
40	6 Short-term deferred expenses	3.261	2.114	2.920
41	Đ. LOSS ABOVE EQUITY	0	0	0
42	E. TOTAL EQUITY AND LIABILITIES	141.956	137.937	143.293
43	Ž. OFF-BALANCE SHEET LIABILITIES	0	0	0

Source of data : Serbian Business Registers Agency - Register of Financial Statements

1) Data for the last three years

# The data is not available for the specific year in accordance with the rulebook that governs the content and form of financial statement forms for that year.

## PART THREE - CONCISE PROFIT AND LOSS ACCOUNT

- in 000 RSD

No.	POSITION	Years <sup>1)</sup>		
		t-2	t-1	t
1	A. OPERATING INCOME	510.203	569.841	559.097
2	1 Income from goods and products sold and services provided	496.147	525.595	519.786
3	2 Revenue from undertaking for own purposes	11.328	21.448	23.685
4	3 Increase in value of inventories of work in progress and finished products	836	743	640
5	4 Decrease in value of inventories of work in progress and finished products	0	0	0
6	5 Other operating income	1.892	22.055	14.986
7	6 Income on value adjustment of assets (except financial) #		0	0
8	B. OPERATING EXPENSES	502.503	549.018	558.985
9	1 Costs of goods sold	53.050	65.369	63.561
10	2 Raw material costs, fuel and energy costs	320.001	342.896	345.661
11	3 Salaries, wages and other personal indemnities	82.309	90.317	95.800
12	4 Depreciation costs	8.822	8.414	8.778
13	5 Provision costs	0	0	0
14	6 Expenses on value adjustment of assets (except financial) #		0	0
15	7 Other operating expenses	38.321	42.022	45.185
16	V. OPERATING PROFIT	7.700	20.823	112
17	G. OPERATING LOSS	0	0	0
18	D. FINANCIAL INCOME	212	9	151
19	Đ. FINANCIAL EXPENSES	1.512	1.042	1.936
20	E. PROFIT FROM FINANCING	0	0	0
21	Ž. LOSS FROM FINANCING	1.300	1.033	1.785
22	Z. INCOME ON VALUE ADJUSTMENT OF FINANCIAL ASSETS CARRIED AT FAIR VALUE THROUGH PROFIT AND LOSS ACCOUNT	0	0	0
23	I. EXPENSES ON VALUE ADJUSTMENT OF FINANCIAL ASSETS CARRIED AT FAIR VALUE THROUGH PROFIT AND LOSS ACCOUNT	0	0	0
24	J. OTHER INCOME	795	1.130	7.072
25	K. OTHER EXPENSES	4.301	16.445	4.531
26	L. TOTAL INCOME	511.210	570.980	566.320
27	LJ. TOTAL EXPENSES	508.316	566.505	565.452
28	M. PROFIT FROM REGULAR OPERATIONS BEFORE TAX	2.894	4.475	868
29	N. LOSS FROM REGULAR OPERATIONS BEFORE TAX	0	0	0
30	NJ. POSITIVE NET EFFECT OF RESULT ON PROFIT FROM DISCONTINUED OPERATIONS, EFFECTS OF CHANGES IN ACCOUNTING POLICIES AND CORRECTIONS OF ERRORS FROM PREVIOUS PERIODS	99	0	0
31	O. NEGATIVE NET EFFECT OF RESULT ON LOSS FROM DISCONTINUED OPERATIONS, EFFECTS OF CHANGES IN ACCOUNTING POLICIES AND CORRECTIONS OF ERRORS FROM PREVIOUS PERIODS	0	269	427
32	P. PROFIT BEFORE TAX	2.993	4.206	441

No.	POSITION	Years <sup>1)</sup>		
		t-2	t-1	t
33	R. LOSS BEFORE TAX	0	0	0
34	S. TAX ON PROFIT	132	174	352
35	T. PERSONAL INDEMNITIES PAID TO THE EMPLOYER	0	0	0
36	Ć. NET PROFIT	2.861	4.032	89
37	U. NET LOSS	0	0	0

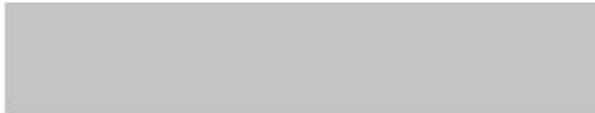
Source of data : Serbian Business Registers Agency - Register of Financial Statements

1) Data for the last three years

# The data is not available for the specific year in accordance with the rulebook that governs the content and form of financial statement forms for that year.

#### PART FOUR - DATA ON FINANCIAL STATEMENTS AUDIT

Entrepreneur submitted Audit report for t-2, t-1


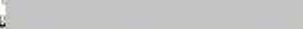



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## MIŠLJENJE NEZAVISNOG REVIZORA

VLASNIKU 


### *Mišljenje*

Izvršili smo reviziju priloženih finansijskih izveštaja  (u daljem tekstu  ili Preduzetnik), koji obuhvataju bilans stanja na dan 31. decembra 20\_\_ godine i odgovarajući bilans uspeha za godinu koja se završava na taj dan, kao i napomene uz finansijske izveštaje, koje sadrže pregled osnovnih računovodstvenih politika.

Po našem mišljenju, priloženi finansijski izveštaji prikazuju istinito i objektivno, po svim materijalno značajnim pitanjima, finansijski položaj  na dan 31. decembra 20\_\_ godine, kao i rezultate njegovog poslovanja za godinu koja se završava na taj dan, u skladu sa Zakonom o računovodstvu i računovodstvenim propisima važećim u Republici Srbiji.

### *Osnova za mišljenje*

Reviziju smo izvršili u skladu sa Međunarodnim standardima revizije. Naše odgovornosti u skladu sa tim standardima su detaljnije opisane u pasusu Odgovornost revizora za reviziju finansijskih izveštaja.

Nezavisni smo od , u skladu sa Etičkim kodeksom za profesionalne računovođe Odbora za Međunarodne etičke standarde za računovođe kao i u skladu sa etičkim zahtevima koji su regulisani Zakonom o reviziji Republike Srbije i ispunili smo naše druge etičke odgovornosti u skladu sa tim zahtevima.

Smatramo da su pribavljeni revizijski dokazi dovoljni i odgovarajući i obezbeđuju osnovu za izražavanje našeg revizijskog mišljenja.

### *Ostala pitanja*

Finansijski izveštaji Preduzetnika za 20\_\_ godinu nisu bili predmet revizije s obzirom da Preduzetnik nije bio obveznik revizije.

### *Odgovornost rukovodstva za redovne godišnje finansijske izveštaje*

Rukovodstvo Preduzetnika je odgovorno za sastavljanje i istinito i objektivno prikazivanje finansijskih izveštaja u skladu sa međunarodnim standardima finansijskog izveštavanja, kao i za one interne kontrole koje rukovodstvo odredi kao neophodne u pripremi redovnih godišnjih finansijskih izveštaja koji ne sadrže materijalno značajne pogrešne iskaze, nastale usled kriminalne radnje ili greške.





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## MIŠLJENJE NEZAVISNOG REVIZORA (nastavak)

Pri sastavljanju redovnih godišnjih finansijskih izveštaja, rukovodstvo je odgovorno za procenu sposobnosti Preduzetnika da nastavi sa poslovanjem u skladu sa načelom stalnosti, obelodanjujući, po potrebi, pitanja koja se odnose na stalnost poslovanja i primenu načela stalnosti poslovanja kao računovodstvene osnove, osim ako rukovodstvo namerava da likvidira Preduzetnika ili da obustavi poslovanje, ili nema drugu realnu mogućnost osim to da uradi.

Lica ovlašćena za upravljanje su odgovorna za nadgledanje procesa finansijskog izveštavanja Preduzetnika.

### *Odgovornost revizora za reviziju redovnih godišnjih finansijskih izveštaja*

Naš cilj je sticanje uveravanja u razumnoj meri o tome da finansijski izveštaji, uzeti u celini, ne sadrže materijalno značajne pogrešne iskaze, nastale usled kriminalne radnje ili greške; i izdavanje revizorskog izveštaja koji sadrži mišljenje revizora. Uveravanje u razumnoj meri označava visok nivo uveravanja, ali ne predstavlja garanciju da će revizija sprovedena u skladu sa Međunarodnim standardima revizije uvek otkriti materijalno pogrešne iskaze ako takvi iskazi postoje. Pogrešni iskazi mogu da nastanu usled kriminalne radnje ili greške i smatraju se materijalno značajnim ako je razumno očekivati da će oni, pojedinačno ili zbirno, uticati na ekonomske odluke korisnika donete na osnovu ovih redovnih godišnjih finansijskih izveštaja.

Kao deo revizije u skladu sa Međunarodnim standardima revizije, mi primenjujemo profesionalno prosiđivanje i održavamo profesionalni skepticizam tokom revizije. Isto tako, mi:

- Vršimo identifikaciju i procenu rizika od materijalno značajnih pogrešnih iskaza u finansijskim izveštajima, nastalih usled kriminalne radnje ili greške; osmišljavanje i obavljanje revizijskih postupaka koji su prikladni za te rizike; i pribavljanje dovoljno adekvatnih revizijskih dokaza da obezbede osnovu za mišljenje revizora. Rizik da neće biti identifikovani materijalno značajni pogrešni iskazi koji su rezultat kriminalne radnje je veći nego za pogrešne iskaze nastale usled greške, zato što kriminalna radnja može da uključi udruživanje, falsifikovanje, namerne propuste, lažno predstavljanje ili zaobilaženje interne kontrole.
- Stičemo razumevanje o internim kontrolama koje su relevantne za reviziju radi osmišljavanja revizijskih postupaka koji su prikladni u datim okolnostima, ali ne i u cilju izražavanja mišljenja o efikasnosti sistema interne kontrole Preduzetnika.
- Vršimo procenu primenjenih računovodstvenih politika i u kojoj meri su razumne računovodstvene procene i povezana obelodanjivanja koje je izvršilo rukovodstvo.
- Dorosimo zaključak o prikladnosti primene načela stalnosti poslovanja kao računovodstvene osnove od strane rukovodstva i, na osnovu prikupljenih revizijskih dokaza, da li postoji materijalna neizvesnost u vezi sa događajima ili uslovima koji mogu da izazovu značajnu sumnju u pogledu sposobnosti Preduzetnika da nastavi sa poslovanjem u skladu sa načelom stalnosti. Ako zaključimo da postoji materijalna neizvesnost, dužni smo da u svom izveštaju skrenemo pažnju na povezana obelodanjivanja u finansijskim izveštajima ili, ako takva obelodanjivanja nisu adekvatna, da modifikujemo svoje mišljenje. Naši zaključci se zasnivaju na revizijskim dokazima prikupljenim do datuma izveštaja revizora. Međutim, budući događaji ili uslovi mogu za posledicu da imaju da Preduzetnik prestane da posluje u skladu sa načelom stalnosti.





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**MIŠLJENJE NEZAVISNOG REVIZORA (nastavak)**

- Vršimo procenu ukupne prezentacije, strukture i sadržaja finansijskih izveštaja, uključujući obelodanjivanja, i da li su u finansijskim izveštajima prikazane osnovne transakcije i događaji na takav način da se postigne fer prezentacija.

Saopštavamo licima ovlašćenim za upravljanje, između ostalog, planirani obim i vreme revizije i značajne revizijske nalaze, uključujući sve značajne nedostatke interne kontrole koje smo identifikovali tokom revizije.

U Novom Sadu, 29. aprila 20\_\_ godine

## PART FIVE - SOLVENCY EVALUATION INDICATORS

- percentage is shown with one decimal point

- coefficients are shown with two decimal points

No.	Indicator Name	Indicator Level*	Years <sup>1)</sup>			Indicator Description
			t-2	t-1	t	
<b>Assets Quality Ratios</b>						
1	Fixed Asset Intensity	individual	65,4	65,9	70,1	Share of fixed assets in operating assets. Determined by industry. Indicates the degree of long-term assets that requires optimally financing by own or long-term borrowed funds.
		field average	36,2	35,9	35,9	
		sector average	33,2	33,4	33,1	
		total average	26,2	26,3	26,6	
2	Investment Intensity	individual	0,0	0,0	0,0	Share of long term financial investments and long term receivables in operating assets. Indicates the degree of long-term assets easily convertible into cash.
		field average	1,3	1,3	1,0	
		sector average	0,6	0,6	0,5	
		total average	0,3	0,3	0,3	
<b>Capital Structure Ratios</b>						
3	Equity Ratio	individual	26,7	24,6	19,1	Shows percentage of equity in total capital (own and borrowed capital). Its level is determined by a need for financing by own funds, as well as by justification of the use of borrowed capital.
		field average	30,4	30,0	31,5	
		sector average	38,2	38,9	39,4	
		total average	35,9	35,6	37,0	
4	Debt to Equity Ratio	individual	2,74	3,07	4,23	Shows the engagement of borrowed capital for every dinar of equity, which is particularly important in case of low profitability and increased operating risk. High value indicates high dependence on creditors.
		field average	2,28	2,33	2,18	
		sector average	1,62	1,57	1,54	
		total average	1,79	1,81	1,70	
<b>Liquidity Ratios</b>						
5	Quick Ratio (Acid test)	individual	0,35	0,23	0,23	Shows coverage of current liabilities by cash, marketable securities and short-term receivables. Defining normal value is correlated with short-term liabilities turnover rate.
		field average	0,64	0,65	0,65	
		sector average	0,68	0,72	0,71	
		total average	0,68	0,72	0,73	
6	Net Working Capital (in thousands of dinars)	individual	-38.201	-27.005	-57.547	Part of long term capital which is used for financing current assets. In normal conditions tends towards equality with inventories. Lower net working capital levels means that the turnover of current assets is faster than that of current liabilities.
		field	1.552.065	2.456.476	2.694.824	
		sector	14.855.112	19.553.502	22.438.539	
		total	66.766.311	82.995.650	99.260.900	
<b>Profitability Ratios</b>						
7	Return on Equity (ROE) after Tax	individual	7,4	11,2	0,3	Indicates earning power of equity after tax, showing ratio of net result to equity. Can be compared with projected and average rate in industry, sector or total levels.
		field average	21,0	15,6	13,9	
		sector average	23,3	16,1	16,2	
		total average	35,5	23,0	24,7	

No.	Indicator Name	Indicator Level*	Years <sup>1)</sup>			Indicator Description
			t-2	t-1	t	
8	Profit Margin	individual	0,6	0,8	0,1	It shows the rate of return unit sales. If the asset turnover ratio is lower this rate should be higher. It refers to the reasons for changes in ROE and ROA.
		field average	2,8	3,1	2,7	
		sector average	4,7	5,4	5,2	
		total average	5,4	5,9	6,2	

Source of data: Serbian Business Registers Agency - Register of Financial Statements

<sup>1)</sup> indicators for the last three years

n/a Calculation of indicator is meaningless

\* Averages are determined for entrepreneurs in the field of activity and sector in which they operate, as well as for all entrepreneurs

**PART SIX - DATA ON NON - LIQUIDITY**

No.	Data Name	Last 6 months					
		mm-6/20__	mm-5/20__	mm-4/20__	mm-3/20__	mm-2/20__	mm-1/20__
1.	Number of days of non-liquidity, by month	0	0	0	0	0	0
2.	Number of days of non-liquidity in the current month	0					
3.	Longest continuous non-liquidity within last 6 months preceding the month in which the Report is given and for the current month including the day that precedes the day of Report preparing	-					
4.	Liquidity as of the day that precedes the day of Report preparing	Liquid					
5.	Blocked amount of the day that precedes the day of Report preparing	0,00					

Source of data: National Bank of Serbia - Debt Enforcement Department

**PART SEVEN - DATA ON THE PROHIBITION OF FUNDS DISPOSAL ON BANK ACCOUNTS**

No.	Data name
1	No prohibition on funds disposal
2	Date

Source of data: National Bank of Serbia - Debt Enforcement Department

**PART EIGHT - SOLVENCY REPORT REMARKS**

t-2 - Data from the Regular Annual Financial Statement. Entrepreneur is not a subject to audit.

t-1 - Data from the Regular Annual Financial Statement. Entrepreneur is subject to audit. Documentation submitted with the Financial Statement (including the Audit report) is published on the web site of the Serbian Business Registers Agency ([www.apr.gov.rs](http://www.apr.gov.rs)).

t - Data from the Regular Annual Financial Statement. Entrepreneur is subject to audit. Documentation submitted with the Financial Statement (including the Audit report) is published on the web site of the Serbian Business Registers Agency ([www.apr.gov.rs](http://www.apr.gov.rs)).

Source of data: Serbian Business Registers Agency - Register of Financial Statements

REGISTRAR